



# Request for Proposals

All enquiries related to this Request for Proposals, including any requests for information and clarification, are to be submitted by **February 5, 2024**, and directed, in writing, to [procurement@bc-er.ca](mailto:procurement@bc-er.ca), who will respond if time permits. Information obtained from any other source is not official and should not be relied upon. Enquiries and any responses will be recorded and may be distributed to all Proponents at the BCER's option.

**RFP# 29524003**

## Funding Model Review (Amendment #1)

**Closing Time:** Proposal must be received electronically  
**before 2:00 PM Pacific Time on: February 7, 2024**

### Delivery of Proposals

**Proposals must be submitted electronically.**

To: <https://procurement.bc-er.ca/>

### Organization Overview

The BC Energy Regulator (BCER) is the Province of B.C.'s life-cycle energy resources regulator. The BCER is a Crown agency with a mandate to ensure both the environment and public safety are protected, and those with concerns have the opportunity to have their voices heard in the sustainable development of British Columbia's energy resources.

As a cost recoverable, values driven organization, we prioritize safety, stewardship, and Indigenous interests throughout the full project lifecycle – from exploration to reclamation – and support the transition to clean energy. The BCER is committed to reconciliation with Indigenous Peoples, honouring the Provincial commitment to the United Nations Declaration on the Rights of Indigenous Peoples (UNDRIP), the Declaration on the Rights of Indigenous Peoples Act, and the Truth and Reconciliation Commission's (TRC) Calls to Action. Through fostering respectful and collaborative relationships with Indigenous partners and stakeholders, the BCER delivers on Government's priorities.

The BCER has an innovative forward-thinking workplace that demonstrates our core values. Through continuous improvement and development, the BCER is agile and responsive to the rapidly changing environment in which we operate. We are diverse and inclusive, with transparency, innovation, and integrity as the foundation of our respectful culture. Secured access to BCER information and systems is a foundational consideration in the management of the BCER's infrastructure.

## Table of Contents

<b>1.</b>	<b>SUMMARY OF THE REQUIREMENT.....</b>	<b>6</b>
<b>2.</b>	<b>ANTICIPATED SCHEDULE.....</b>	<b>6</b>
<b>3.</b>	<b>BCER SITUATION/OVERVIEW.....</b>	<b>6</b>
3.1	BCER Organizational Responsibilities.....	6
3.2	Background.....	7
<b>4.</b>	<b>REQUIREMENTS .....</b>	<b>7</b>
4.1	Scope of Services .....	7
4.2	Deliverables .....	8
4.3	Qualifications and Relevant Experience .....	8
4.4	Proposed Approach .....	8
4.5	Pricing and Availability.....	8
4.6	Format Requirements .....	8
<b>5.</b>	<b>EVALUATION.....</b>	<b>8</b>
5.1	Mandatory Criteria .....	9
5.2	Desirable Criteria .....	9
5.3	Interviews.....	10

## **A. Definitions and Administrative Requirements**

### **1. Definitions**

Throughout this Request for Proposals, the following definitions apply:

“Contract” means the written agreement resulting from this Request for Proposals executed by the BCER and the Contractor;  
“Contractor” means the successful Proponent to this Request for Proposals who enters into a written Contract with the BCER;

“Must”, or “mandatory” means a requirement that must be met in order for a proposal to receive consideration;

“Proponent” means an individual or a company that submits, or intends to submit, a proposal in response to this Request for Proposals;

“BCER” means British Columbia Energy Regulator;

“Request for Proposals” means the process described in this document; and

“Should” or “desirable” means a requirement having a significant degree of importance to the objectives of the Request for Proposals.

### **2. Terms and Conditions**

Submitting a proposal indicates acceptance of all the terms and conditions set out in the RFP, including those that follow and that are included in all appendices and any addenda.

A proposal must be signed by a person authorized to sign on behalf of the Proponent with the intent to bind the Proponent to the RFP and to the statements and representations in the Proponent’s proposal. A scanned copy of the signed cover page of this RFP is acceptable as is a cover letter identifying the Proponent, identifying the RFP and including a signature of an authorized representative of the Proponent that confirms the Proponent’s intent to be bound. For proposals submitted to an electronic proposal constitutes the signature of an authorized representative of the Proponent and is acceptable without additional signature.

### **3. Electronic Submissions**

For electronic submissions the following applies:

- a) The Proponent is solely responsible for ensuring that the complete electronic Proposal, is received before Closing Time;
- b) The maximum size of each attachment must be 500 MB or less and uploaded in a single attachment;
- c) Proponents should submit proposal submissions in a single upload and avoid sending multiple submissions for the same opportunity;
- d) Attachments must not be compressed, must not contain a virus or malware, must not be corrupted and must be able to be opened. Proponents submitting by electronic submission are solely responsible for ensuring that any emails or attachments are not corrupted. The BCER may reject proposals that are compressed, cannot be opened or that contain viruses or malware or corrupted attachments.

### **4. Additional Information Regarding the Request for Proposals**

All subsequent information regarding this Request for Proposals, including changes made to this document will be posted on the BC Bid website at [www.bcbid.ca](http://www.bcbid.ca). It is the sole responsibility of the Proponent to check for amendments on the BC Bid website.

### **5. Late Proposals**

Proposals will be marked with their receipt time once submitted. Only complete proposals received and marked before closing time will be considered to have been received on time. Proposals that are received late will be marked late and will not be considered or evaluated. In the event of a dispute, the proposal receipt time as recorded by the electronic date stamp shall prevail whether accurate or not.

### **6. Eligibility**

- a) Proposals will not be evaluated if the Proponent’s current or past corporate or other interests may, in the BCER’s opinion, give rise to a conflict of interest in connection with the project described in this Request for Proposals. This includes, but is not limited to, involvement by a Proponent in the preparation of this Request for Proposals. If a Proponent is in doubt as to whether there might be a conflict of interest, the Proponent should consult with the BCER Contract Management Analyst prior to submitting a proposal.
- b) Proposals from not-for-profit agencies will be evaluated against the same criteria as those received from any other Proponents.

### **7. Evaluation**

Evaluation of proposals will be by a committee formed by the BCER and may include employees and contractors of the BCER. All personnel will be bound by the same standards of confidentiality. The BCER’s intent is to enter into a Contract with the Proponent who has the highest overall ranking.

### **8. Negotiation Delay**

If a written Contract cannot be negotiated within thirty days of notification of the successful Proponent, the BCER may, at its sole discretion at any time thereafter, terminate negotiations with that Proponent and either negotiate a Contract with the next qualified Proponent or choose to terminate the Request for Proposals process and not enter into a Contract with any of the Proponents.

**9. Debriefing**

At the conclusion of the Request for Proposals process, all Proponents will be notified of the award by email. Unsuccessful Proponents may request a debriefing meeting with the BCER.

**10. Alternative Solutions**

If alternative solutions are offered, please submit the information in the same format, as a separate proposal.

**11. Changes to Proposals**

By submission of a clear and detailed written notification, the Proponent may amend or withdraw its proposal prior to the closing date and time. Upon closing time, all proposals become irrevocable. The Proponent will not change the wording of its proposal after closing and no words or comments will be added to the proposal unless requested by the BCER for purposes of clarification.

**12. Proponents' Expenses**

Proponents are solely responsible for their own expenses in preparing a proposal and for subsequent negotiations with the BCER, if any. If the BCER elects to reject all proposals, the BCER will not be liable to any Proponent for any claims, whether for costs or damages incurred by the Proponent in preparing the proposal, loss of anticipated profit in connection with any final Contract, or any other matter whatsoever.

**13. Limitation of Damages**

Further to the preceding paragraph, the Proponent, by submitting a proposal, agrees that it will not claim damages, for whatever reason, relating to the Contract or in respect of the competitive process, in excess of an amount equivalent to the reasonable costs incurred by the Proponent in preparing its proposal and the Proponent, by submitting a proposal, waives any claim for loss of profits if no Contract is made with the Proponent.

**14. Proposal Validity**

Proposals will be open for acceptance for at least 90 days after the closing date.

**15. Firm Pricing**

Prices will be firm for the entire Contract period unless this Request for Proposals specifically states otherwise.

**16. Currency and Taxes**

Prices quoted are to be:

- a) In Canadian dollars;
- b) Inclusive of duty, where applicable; FOB destination, delivery charges included where applicable; and
- c) Exclusive of taxes

**17. Completeness of Proposal**

By submission of a proposal the Proponent warrants that, if this Request for Proposals is to design, create or provide a system or manage a program, all components required to operate the system or manage the program have been identified in the proposal or will be provided by the Contractor at no charge.

**18. Subcontracting**

- a) Using a subcontractor (who should be clearly identified in the proposal) is acceptable. This includes a joint submission by two Proponents having no formal corporate links. However, in this case, one of these Proponents must be prepared to take overall responsibility for successful performance of the Contract and this should be clearly defined in the proposal.
- b) Subcontracting to any firm or individual whose current or past corporate or other interests may, in the BCER's judgment, give rise to a conflict of interest in connection with the project or program described in this Request for Proposals will not be tolerated. This includes, but is not limited to, any firm or individual involved in the formulation of this Request for Proposals. If a Proponent is in doubt as to whether a proposed subcontractor gives rise to a conflict of interest, the Proponent should consult with the BCER Contact Person listed on page 1 prior to submitting a proposal.
- c) Where applicable, the names of approved sub-contractors listed in the proposal will be included in the Contract. No additional subcontractors will be added, nor other changes made, to this list in the Contract without the written consent of the BCER.

**19. Acceptance of Proposals**

This Request for Proposals should not be construed as an agreement to purchase goods or services. The BCER is not bound to enter into a Contract with the Proponent who submits the lowest priced proposal or with any Proponent. Proposals will be assessed in light of the evaluation criteria. The BCER will be under no obligation to receive further information, whether written or oral, from any Proponent.

Neither acceptance of a proposal nor execution of a Contract will constitute approval of any activity or development contemplated in any proposal that requires any approval, permit or license pursuant to any federal, provincial, regional district or municipal statute, regulation or by-law.

**20. Definition of Contract**

Notice in writing to a Proponent that it has been identified as the successful Proponent and the subsequent full execution of a written Contract will constitute a Contract for the goods or services, and no Proponent will acquire any legal or equitable rights or privileges relative to the goods or services until the occurrence of both such events.

**21. Contract**

By submission of a proposal, the Proponent agrees that should its proposal be successful, the Proponent will enter into a Contract with the BCER in accordance with the terms of the BCER's [General Service Agreement](#).

**22. Liability for Errors**

While the BCER has used considerable efforts to ensure the information in this Request for Proposals is accurate, the information contained in this Request for Proposals is supplied solely as a guideline for Proponents. The information is not guaranteed or warranted to be accurate by the BCER, nor is it necessarily comprehensive or exhaustive. Nothing in this Request for Proposals is intended to relieve Proponents from forming their own opinions and conclusions with respect to the matters addressed in this Request for Proposals.

**23. Modification of Terms**

The BCER reserves the right to modify the terms of this Request for Proposals at any time in its sole discretion. This includes the right to cancel this Request for Proposals at any time prior to entering into a Contract with the successful Proponent.

**24. Ownership of Proposals**

All proposals submitted to the BCER become the property of the BCER. They will be received and held in confidence by the BCER, subject to the provisions of the *Freedom of Information and Protection of Privacy Act* and this Request for Proposals.

**25. Use of Request for Proposals**

Any part of this document, or any information provided by the BCER in relation to this Request for Proposals may not be used or disclosed, for any purpose other than for the submission of proposals. Without limiting the generality of the foregoing, by submission of a proposal, the Proponent agrees to hold in confidence all information provided by the BCER in relation to this Request for Proposals.

**26. Reciprocity**

The BCER may consider and evaluate any proposals from other jurisdictions on the same basis that the BCER purchasing authorities in those jurisdictions would treat a similar proposal from a British Columbia supplier.

**27. No Lobbying**

Proponents must not attempt to convey directly or indirectly with any employee, contractor or representative of the BCER, including the evaluation committee and any elected officials of the BCER, or with members of the public or the media, about the project described in this Request for Proposals or otherwise in respect of the Request for Proposals, other than as expressly directed or permitted by the BCER.

**B. Requirements and Responses**

**1. Summary of the Requirement**

The BCER is seeking a strategic consultant to provide analysis and recommendations with regards to the BCER's funding model taking into consideration the cost recovery associated with the organization's regulation of energy activities, including oil, gas, and the production of hydrogen, ammonia, and methanol.

**2. Anticipated Schedule**

The following table outlines the anticipated schedule for this RFP. All times identified in the table are in Pacific Time.

Event	Anticipated Date (Amd 1)*
Enquiries deadline	*February 5, 2024
Request closing time	*February 7, 2024 at 2:00PM
Review, interviews, and reference checks as required	*February 12 to February 16, 2024
Preferred Proponent selected by	February 19, 2024
Commencement of work	February 2024
Deliverables	April 2024

**3. BCER Situation/Overview**

The BCER (formerly BC Oil and Gas Commission) is the provincial regulatory agency for permitting and overseeing energy activities from exploration and development through to operations and ultimately decommissioning of energy industry projects under British Columbia jurisdiction.

**3.1 BCER Organizational Responsibilities**

The BCER mission is to regulate the full life cycle of energy resource activities in B.C., from site planning to restoration. We ensure activities are undertaken in a manner that:

- Protects public safety and the environment
- Supports reconciliation with indigenous peoples and the transition to low-carbon energy
- Conserves energy resources
- Fosters a sound economy and social well-being

The BCER's current legislated mandate, regulatory framework, core activities and organizational structure are described in the [2023/24 - 2025/26 Service Plan](#) available on the BCER's website at [www.bc-er.ca](http://www.bc-er.ca).

## 3.2 Background

The BCER is self-funded through the following primary revenue sources:

- **Production levies** (~\$51 million / 75%) charged to permit holders based on oil and gas production volumes;
- **Application fees** (~\$8 million / 12%) charged upon submission of various permit applications; &
- **Infrastructure levies** (~\$7 million / 10%) charged to pipeline and LNG facility permit holders.

The above noted fees and levies are established by the BCER Board of Directors by regulation to recover the organization's expenses arising out of the administration of the *Energy Resource Activities Act* (ERAA). Fees must relate to cost recovery for a specific service provided (for example, for the receipt and adjudication of an application for a permit). Levies relate to broader cost recovery for the organization's administration and operations (for example for office maintenance or compliance and enforcement).

Due to the volatility associated with production volumes and application activity, production levy and application fee revenue can be challenging to forecast and estimate.

Infrastructure fees are calculated based on regulatory costs and are stable, however, there can be challenges associated with achieving fairness (equity and reasonable parity), and with ensuring costs are accurately and efficiently captured.

Provincial balanced budget legislation does not permit an operating deficit and surpluses cannot be used to offset future year deficits. As a result, forecast revisions to budgeted revenue introduces risk to managing operations and fulfilling the BCER's mandate.

BCER funding is collected based on the *Fee, Levy, and Security Regulation ("FLSR")* a regulation made by the BCER's Board of Directors pursuant to ERAA to cover regulatory costs. Fees and levies are regulated by the BCER's Board of Directors and are subject to Treasury Board approval prior to implementation. Following legislation amendments made effective on September 1, 2023, the BCER has authority to regulate the manufacture of hydrogen, methanol, and ammonia as well as expanded authority to regulate carbon capture, utilization, and storage. A sustainable funding model needs to be developed for the new regulatory activities.

## 4. Requirements

### 4.1 Scope of Services

The successful proponent is expected to analyze the BCER's funding model through:

- Understanding the current industry landscape for regulation of energy resource activities.
- Understanding the BCER's financial operations and regulatory costs.
- Demonstrating expertise in relation to understanding industry trends and utilizing appropriate external sources of research, data and insights). This may include but would not be limited to sources as Wood Mackenzie's research, data and insights and CleanBC's Roadmap to 2030.
- Understanding the new regulatory activities included in ERAA and their financial impacts to BCER's operations.
- Considering the life cycle of new regulatory activities where regulatory costs will be incurred prior to industry production volumes, or not in relation to production volumes.
- Consulting with industry stakeholders.

The successful proponent is expected to provide the following services to the BCER by:

- Reviewing, analysing, and evaluating current fee & levy structure.
- Providing best practices of other regulators or organizations with similar financial structure.

## **4.2 Deliverables**

The successful proponent will prepare a report and deliver a presentation to BCER executive with options and recommendations to improve the BCER's existing funding model as well as for developing a sustainable funding model for hydrogen, methanol and ammonia activities.

## **4.3 Qualifications and Relevant Experience**

Proponents should provide specific details regarding the qualifications and relevant experience of proposed resources including similar projects or consulting engagements performed over the last five years.

## **4.4 Proposed Approach**

Proponents should provide a work plan outlining the proposed approach for how they will review BCER's funding model including a schedule detailing how the work will be completed within a 3-month timeframe.

## **4.5 Pricing and Availability**

Proponents must provide a firm, fixed, all-inclusive hourly rate for the delivery of all services proposed. This price is to include all associated costs. The BCER will not reimburse travel expenses, except if the BCER specifically requests the proponent to travel outside of Victoria, BC.

## **4.6 Format Requirements**

The following format, sequence, and instructions must be followed to provide consistency in proponent response and ensure each proposal receives full consideration. With all pages consecutively numbered, the proposals should contain the following parts:

- a) Table of contents with page numbers.
- b) Executive summary.
- c) The body of the proposal in accordance with the above content requirements, to a maximum length of 20 pages.

## **5. Evaluation**

The evaluation of responses will be conducted by a team consisting of employees and/or contractors of the BCER. All members of the team will be bound by the same standards of confidentiality.

This section details the mandatory and desirable criteria against which proposals will be evaluated. Proponents should ensure that they fully respond to all criteria in order to receive full consideration during the evaluation.

The lowest price proposal will not necessarily be accepted. The BCER reserves the right to refuse any proposal based on quality, service, price, reputation, experience and other criteria.

The Preferred Proponent will be the Proponent scoring the most points after evaluation. The evaluation process will consist of the following stages:

- Stage One – Mandatory Criteria
- Stage Two – Desirable Criteria
- Stage Three – Interviews (optional)



### 5.1 Mandatory Criteria

Proposals not clearly demonstrating that they meet the following mandatory criteria will be excluded from further consideration during the evaluation process:

- **The Proposal must be received before the designated closing date and time.**
- **The Proposal must be in English and submitted electronically to <https://procurement.bc-er.ca/>**
- **The Proponent must confirm that any personal information received, collected or held over the course of the review will be stored and used only in Canada.**
- **The Proposal must contain an independence and objectivity statement confirming the Proponent is free of any actual or perceived conflict of interest and free of bias with respect to the BCER, its officers and employees.**

*Failure to meet all mandatory criteria above will disqualify the Proponent’s Proposal from further review. If you have issues uploading to the procurement portal contact [procurement@bc-er.ca](mailto:procurement@bc-er.ca) before the deadline.*

### 5.2 Desirable Criteria

The BCER seeks to enter into an agreement with the Proponent who, in the opinion of the BCER, has the resources with the knowledge and competence to provide the greatest value. Proposals meeting all of the mandatory criteria will be further assessed against the desirable criteria.

Desirable Criteria	Weight
<b>Proponent’s Qualifications and Relevant Experience</b> The response clearly demonstrates the Proponent’s knowledge, skills, competencies, and abilities to perform the services.	35%
<b>Suitability of Proposed Approach</b> <ul style="list-style-type: none"> <li>• Proposal demonstrates Proponent’s understanding of the user stories / requirements.</li> <li>• Proposal provides a clearly defined plan to address project requirements.</li> </ul>	40%
<b>Pricing and Availability</b> <ul style="list-style-type: none"> <li>• Total price, hourly rate</li> </ul>	25%

### 5.3 Interviews

The top ranking (to a maximum of three) Proponents may be asked to attend an interview with the evaluation team. During the interview, the evaluation committee may clarify and/or verify statements made in the written Response.

The requirement for interviews is optional. The BCER reserves the right to complete the evaluation process without Proponent interviews.

Interview Criteria	Weight
Understanding of the requirements.	20%
Understanding of the BCER's environment and technologies.	20%
Proposed approach.	40%
Suitability of the lead resource.	20%

The highest scoring Proponent (Preferred Proponent) will be selected by adding the scores from the desirable criteria and the interview.

The requirement for interviews is optional. The BCER reserves the right to complete the evaluation process without Proponent interviews.